

NYC-CERTIFIED MBE / LONG ISLAND CITY, QUEENS

Complexity, made clear.

Application performance monitoring, experienced IT talent, and software licensing for New York City agencies, available directly through the M/WBE Small Purchase method.

01 COMPANY OVERVIEW

Revere Labs is a New York City–certified Minority Business Enterprise based in Long Island City, Queens. We keep public-facing and back-office applications fast and available through application performance monitoring (APM) and observability, we place experienced IT consultants into agency teams, and we supply software licenses through authorized distribution partners.

02 CORE SERVICES

APM & Observability. Design, deploy and manage Dynatrace, AppDynamics and Datadog so agency teams spot slowdowns and outages before residents feel them, find the root cause in minutes, and give leadership clear dashboards and reports.

IT Staff Augmentation. Experienced consultants placed quickly into agency teams: software developers, business analysts, project managers, help desk and support staff, DevOps and site reliability engineers, cloud and observability engineers, and automation developers.

Cloud & Hybrid Operations. End-to-end visibility across AWS, Azure and on-premises systems, including legacy applications moving to the cloud.

Automation & DevSecOps. Python, Ansible and CI/CD pipeline automation, with security scanning and quality gates built into software delivery.

Software Licensing & Resale. New licenses, renewals and subscriptions through authorized distribution partners, so agencies can buy the software they need from a certified M/WBE.

03 WHY REVERE LABS

- NYC-certified MBE — eligible for direct M/WBE Small Purchases and counts toward prime contractors' M/WBE participation goals.
- Local to the agencies we serve: New York office in Long Island City, Queens.
- 16+ years of hands-on APM experience; AppDynamics Certified Implementation Professional; CompTIA Security+.
- Public-sector delivery experience, including the Defense Health Agency and the U.S. Department of Veterans Affairs.
- Secret-cleared staff available for sensitive environments.

04 PAST PERFORMANCE

Defense Health Agency (DHA) — AppDynamics support (ongoing). Subcontractor to a federal systems integrator. Deploy and maintain AppDynamics agents across multi-tier UNIX/Linux, Windows, cloud and hybrid environments; build health rules, alerts and executive dashboards; perform controller upgrades with minimal disruption; and lead root-cause analysis of database, code and server bottlenecks.

U.S. Department of Veterans Affairs — Health Connect platform. Subcontractor to Iron Bow Technologies. AppDynamics topology mapping, veteran-journey monitoring and code-level diagnostics; incident resolution cut from hours to minutes.

CareFirst — Datadog implementation lead; reduced mean time to resolution by 55%.

AAA — AppDynamics performance optimization; reduced transaction latency by 30%.

HOW TO BUY

City agencies can award contracts directly to Revere Labs through the M/WBE Small Purchase method — no full competitive bid required.

CERTIFICATIONS

NYC SBS MBE
#MWCERT2023-195 · exp. 3/31/2028

NASSAU COUNTY MWBE
#OMA-25-103 · exp. 6/2/2028

SUFFOLK COUNTY MBE
exp. 6/26/2027

COMPANY DATA

NYC VENDOR CODE
VS00081516

UEI
UADLCEHN8YW6
CAGE
07S55

NAICS CODES

541519 Other Computer Related Services (*primary*)

541511 Custom Computer Programming

541512 Computer Systems Design
561320 Temporary Help Services

TECHNOLOGY

Dynatrace AppDynamics Datadog
AWS Azure Python Ansible
CI/CD

CONTACT

Contact via website form

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